

A.2 Variables empleadas por el sistema de simulación de Dave LaMont

Price in Japan, Product 1	Research & Development Expense, Product 1
Price in Mexico, Product 1	Research & Development Expense, Product 2
Price in China, Product 1	Consulting Production, Total USD
Price in U.K., Product 1	Consulting Production, % to Product 1
Price in Germany, Product 1	Consulting Production, % to Product 2
Price in U.S., Product 1	Production Budget, Product 1 Factory
Price in Japan, Product 2	Production Budget, Product 2 Factory
Price in Mexico, Product 2	Construction Budget, Product 1 Factory
Price in China, Product 2	Construction Budget, Product 2 Factory
Price in U.K., Product 2	Unit Capacity Decrease, Product 1 Factory
Price in Germany, Product 2	Unit Capacity Decrease, Product 2 Factory
Price in U.S., Product 2	Completely Close Product 1 Factory
Contract Price Product 1	Completely Close Product 2 Factory
Ship-to First, Product 1	New Factory Location, Product 1 Factory
Ship-to Second, Product 1	New Factory Location, Product 2 Factory
Ship-to Third, Product 1	Unit Capacity of New Product 1 Factory
Ship-to Fourth, Product 1	Unit Capacity of New Product 2 Factory
Ship-to Fifth, Product 1	Loan Payment (Reduce Debt)
Ship-to First, Product 2	Additional Loan (Increase Debt)
Ship-to Second, Product 2	Stock Purchase (Reduce Equity)
Ship-to Third, Product 2	Stock Sale (Increase Equity)
Ship-to Fourth, Product 2	Dividends Paid
Ship-to Fifth, Product 2	Collection Budget
Budget To Purchase Containers	CUSTOMER_DISCOUNT
Budget To Rent Containers	Property Casualty Insurance Budget
Marketing Expense in Japan, Product 1	Directors & Officers Insurance Budget
Marketing Expense in Mexico, Product 1	Product Liability Insurance Budget
Marketing Expense in China, Product 1	Buy Currency Forward Contract, Yen
Marketing Expense in U.K., Product 1	Buy Currency Forward Contract, Peso
Marketing Expense in Germany, Product 1	Buy Currency Forward Contract, Yuan
Marketing Expense in U.S., Product 1	Buy Currency Forward Contract, Pound
Marketing Expense in Japan, Product 2	Buy Currency Forward Contract, Euro
Marketing Expense in Mexico, Product 2	Sell Currency Forward Contract, Yen
Marketing Expense in China, Product 2	Sell Currency Forward Contract, Peso
Marketing Expense in U.K., Product 2	Sell Currency Forward Contract, Yuan
Marketing Expense in Germany, Product 2	Sell Currency Forward Contract, Pound
Marketing Expense in U.S., Product 2	Sell Currency Forward Contract, Euro
Consulting Marketing, Total USD	GreenP1
Consulting Marketing, % to Japan	GreenP2
Consulting Marketing, % to Mexico	
Consulting Marketing, % to China	
Consulting Marketing, % to U.K.	
Consulting Marketing, % to Germany	
Consulting Marketing, % to U.S.	