#### Anexo 1

#### Inputs

# Área de marketing

Price in Japan, Product 1	Yen
Price in Mexico, Product 1	Peso
Price in China. Product 1	Yuan
Price in U.K., Product 1	Pound
Price in Germany, Product 1	Euro
Price in U.S., Product 1	USD
Price in Japan, Product 2	Yen
Price in Mexico, Product 2	Peso
Price in China, Product 2	Yuan
Price in U.K., Product 2	Pound
Price in Germany, Product 2	Euro
Price in U.S., Product 2	USD
Contract Price Product 1	USD
Ship-to First, Product 1	1 to 6
Ship-to Second, Product 1	1 to 6
Ship-to Third, Product 1	1 to 6
Ship-to Fourth, Product 1	1 to 6
Ship-to Fifth, Product 1	1 to 6
Ship-to First, Product 2	1 to 6
Ship-to Second, Product 2	1 to 6
Ship-to Third, Product 2	1 to 6
Ship-to Fourth, Product 2	1 to 6
Ship-to Fifth, Product 2	1 to 6
Budget To Purchase Containers	000 USD
Budget To Rent Containers	000 USD
Marketing Expense in Japan, Product 1	000 Yen
Marketing Expense in Mexico, Product 1	000 Peso
Marketing Expense in China, Product 1	000 Yuan
Marketing Expense in U.K., Product 1	000 Pound
Marketing Expense in Germany, Product 1	000 Euro
Marketing Expense in U.S., Product 1	000 USD
Marketing Expense in Japan, Product 2	000 Yen
Marketing Expense in Mexico, Product 2	000 Peso
Marketing Expense in China, Product 2	000 Yuan
Marketing Expense in U.K., Product 2	000 Pound
Marketing Expense in Germany, Product 2	000 Euro
Marketing Expense in U.S., Product 2	000 USD
Consulting Marketing, Total USD	000 USD
Consulting Marketing, % to Japan	0 to 100
Consulting Marketing, % to Mexico	0 to 100
Consulting Marketing, % to China	0 to 100
Consulting Marketing, % to U.K.	0 to 100
Consulting Marketing, % to Germany	0 to 100
Consulting Marketing, % to U.S.	0 to 100

#### Inputs

#### Inversión en green

GreenP1 GreenP2	000 USD
GreenP2	000 USD

### Inputs

## Área de Operaciones

000 USD
000 USD
000 USD
0 to 100
0 to 100
000 USD
000 USD
000 USD
000 USD
000 units
000 units
1=yes, 0=no
1=yes, 0=no
1 to 6
1 to 6
000 units
000 units

## Inputs

#### Área de finanzas

Loan Payment (Reduce Debt)	000 USD
Additional Loan (Increase Debt)	000 USD
Stock Purchase (Reduce Equity)	000 USD
Stock Sale (Increase Equity)	000 USD
Dividends Paid	000 USD
Collection Budget	000 USD
CUSTOMER_DISCOUNT	Percent (0 - 2)
Property Casualty Insurance Budget	000 USD
Directors & Officers Insurance Budget	000 USD
Product Liability Insurance Budget	000 USD
Buy Currency Forward Contract, Yen	000,000 Yen
Buy Currency Forward Contract, Peso	000,000 Peso
Buy Currency Forward Contract, Yuan	000,000 Yuan
Buy Currency Forward Contract, Pound	000,000 Pound
Buy Currency Forward Contract, Euro	000,000 Euro
Sell Currency Forward Contract, Yen	000,000 Yen
Sell Currency Forward Contract, Peso	000,000 Peso
Sell Currency Forward Contract, Yuan	000,000 Yuan
Sell Currency Forward Contract, Pound	000,000 Pound
Sell Currency Forward Contract, Euro	000,000 Euro