

### B. REPORTE DE PRODUCCIÓN

Period Currently Displayed		8 PRODUCTION REPORT				Select Period to View			
Company Number		3				1			
<b>PRODUCT # 1</b>									
<b>CHINA</b>									
LOCAL CURRENCY				RESTATE IN USD					
	This period	% Off Full	This period @	Next Period @	This period	This period	Next Period @		
	Actual	Capacity	Full Capacity	Full Capacity	Actual	Full Capacity	Full Capacity		
Production Quantity	245,111	100%	245,111	251,797	245,111	245,111	251,797		
Fixed Cost	9,718,622	100%	9,718,622	9,637,134	1,091,988	1,091,988	1,092,824		
Variable Cost	37,343,279	100%	37,343,279	35,226,467	4,195,874	4,195,874	3,958,030		
Total Cost	47,061,901	100%	47,061,901	44,863,601	5,287,864	5,287,864	5,049,854		
Variable Cost per unit	149.86	100%	149.86	134.56	15.83	15.83	15.82		
Total Cost per unit	177.52	100%	177.52	171.37	16.95	16.95	16.25		
<b>INVENTORY PRODUCT 1</b>									
Inventory involved in local currency	Inventory Produced	Inventory Produced	Inventory Purchased	Total Inventory	Months of Sales				
UNITS	0	132,852	0	132,852	1.95				
VALUE	0	23,681,394	0	23,681,394					
COST/UNIT	0.00	177.52	0.00	177.52					
<b>PRODUCT # 2</b>									
<b>GERMANY</b>									
LOCAL CURRENCY				RESTATE IN USD					
	This period	% Off Full	This period @	Next Period @	This period	This period	Next Period @		
	Actual	Capacity	Full Capacity	Full Capacity	Actual	Full Capacity	Full Capacity		
Production Quantity	192,938	100%	192,938	207,193	192,938	192,938	207,193		
Fixed Cost	1,528,379	100%	1,528,379	1,501,734	1,689,210	1,689,310	1,676,348		
Variable Cost	3,887,422	100%	3,887,422	4,451,587	4,319,358	4,319,358	4,953,985		
Total Cost	5,407,801	100%	5,407,801	5,967,301	6,008,648	6,008,648	6,630,334		
Variable Cost per unit	20.15	100%	20.15	21.52	22.39	22.39	23.91		
Total Cost per unit	28.03	100%	28.03	28.80	31.94	31.94	32.00		
<b>INVENTORY PRODUCT 2</b>									
Inventory involved in local currency	Inventory Produced	Inventory Produced	Inventory Purchased	Total Inventory	Months of Sales				
UNITS	0	15,423	1,965	22,390	0.30				
VALUE	0	432,567	214,925	646,542					
COST/UNIT	0.00	28.03	30.73						
<b>TRANSPORTATION REPORT</b>									
				<b>USD</b>	<b>FACTORY RELOCATION ACTIVITY</b>				
Number of shipping containers you have now				416	NEW	Company 1	Company 2	Company 4	Company 5
Depreciation cost of your shipping containers in USD				\$74,720	Location P1	U.S.		China	
Fixed cost of maintaining your shipping containers USD				\$143,210	Location P2		Mexico		Germany
Cost of renting containers reported by you USD				\$0	Capacity P1	225,000		190,000	
Emergency cost of renting containers NOT reported by you USD				\$0	Capacity P2		245,000		250,000
Variable cost of shipping product in USD				\$345,571	1-Japan	2-Mexico	3-China	4-UK-Germany	6-US
<b>TOTAL SHIPPING COSTS - USD</b>				<b>\$545,501</b>					
				<b>UNITS</b>					
Next period shipping capacity (units) if you do not buy new containers				405,892					
<b>Capacity Analysis</b>									
	Company 1	Company 2	Company 3	Company 4	Company 5				
Product 1 Factory Value	4,188,746	4,188,746	4,188,746	4,188,746	4,188,746	Note: Divide by construction cost per unit for the country where each factory is located to calculate unit capacity.			
Product 2 Factory Value	4,972,628	4,201,815	4,972,628	5,200,516	3,801,815				
<b>Inventory Analysis</b>									
	Company 1	Company 2	Company 3	Company 4	Company 5				
Product 1 Inventory Value	1,122,768	594,996	2,451,842	1,058,042	573,377				
Product 2 Inventory Value	1,288,678	2,123,154	718,435	737,948	6,519,337				

Product 1 factory in China with cost structure and capacity information

Product 1 warehouse showing the 3 possible inventory layers  
 1. Very old inventory from a previous period  
 2. Inventory remaining from current period production  
 3. Inventory which was purchased for your company at the end of the time period because your ending inventory from current production was less than 10% of demand as required.

Transportation capacity, costs, and activity

Information about competitors factory size and inventory levels

If any company relocates a factory, it will be reported here

Fuente: Carnegie Mellon, 2003, p.57