ANEXO 1

A1 fx ='D:\Mis documentos\Universidad\AD-497\Fuentes Consultadas\[w05_UG_input.xls]TEAM 1'!A1

	A	B	C	D	E	F	G	H	I	J
1	**INPUT FOR - TEAM 1**	**Units**	**Period 1**	**Period 2**	**Period 3**	**Period 4**	**Period 5**	**Period 6**	**Period 7**	**Period 8**
2	Price in Japan, Product 1	Yen	4300.00	4500.00	4600.00	4400.00	4400.00	4400.00	4400.00	4400.00
3	Price in Mexico, Product 1	Peso	375.00	400.00	420.00	420.00	430.00	420.00	420.00	420.00
4	Price in China, Product 1	Yuan	400.00	420.00	420.00	400.00	400.00	400.00	400.00	400.00
5	Price in U.K., Product 1	Pound	31.00	32.00	32.00	33.00	34.00	34.00	34.00	34.00
6	Price in Germany, Product 1	Euro	41.00	45.00	47.00	44.00	44.00	44.00	44.00	54.00
7	Price in U.S., Product 1	USD	44.00	49.00	50.00	50.00	50.00	50.00	50.00	50.00
8	Price in Japan, Product 2	Yen	6200.00	6500.00	7000.00	7000.00	7000.00	7000.00	7000.00	7000.00
9	Price in Mexico, Product 2	Peso	550.00	600.00	600.00	600.00	600.00	600.00	600.00	600.00
10	Price in China, Product 2	Yuan	480.00	500.00	560.00	560.00	560.00	560.00	560.00	560.00
11	Price in U.K., Product 2	Pound	41.00	41.00	44.00	46.00	46.00	46.00	46.00	46.00
12	Price in Germany, Product 2	Euro	50.00	55.00	60.00	63.00	63.00	63.00	63.00	63.00
13	Price in U.S., Product 2	USD	52.00	59.00	62.00	65.00	65.00	65.00	65.00	60.00
14	Contract Price Product 1	USD	0.00	35.00	0.00	25.00	0.00	0.00	0.00	25.00
15	Ship-to First, Product 1	1 to 6	1	1	1	1	1	1	1	1
16	Ship-to Second, Product 1	1 to 6	2	2	2	2	2	2	2	2
17	Ship-to Third, Product 1	1 to 6	3	3	3	3	3	3	3	3
18	Ship-to Fourth, Product 1	1 to 6	4	4	4	4	4	4	4	4
19	Ship-to Fifth, Product 1	1 to 6	5	5	5	5	5	5	5	5
20	Ship-to First, Product 2	1 to 6	1	1	1	1	1	1	1	1
21	Ship-to Second, Product 2	1 to 6	2	2	2	2	2	2	2	2
22	Ship-to Third, Product 2	1 to 6	3	3	3	3	3	3	3	3
23	Ship-to Fourth, Product 2	1 to 6	4	4	4	4	4	4	4	4
24	Ship-to Fifth, Product 2	1 to 6	5	5	5	5	5	5	5	5
25	Budget To Purchase Containers	000 USD	300.000	0.000	100.000	0.000	200.000	0.000	100.000	300.000
26	Budget To Rent Containers	000 USD	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
27	Marketing Expense in Japan, Product 1	000 Yen	12000.000	15000.000	9000.000	9000.000	9000.000	9000.000	0.000	13000.000
28	Marketing Expense in Mexico, Product 1	000 Peso	2000.000	900.000	600.000	600.000	600.000	600.000	0.000	400.000
29	Marketing Expense in China, Product 1	000 Yuan	2000.000	900.000	600.000	600.000	600.000	600.000	0.000	400.000
30	Marketing Expense in U.K., Product 1	000 Pound	200.000	100.000	75.000	75.000	75.000	75.000	0.000	125.000
31	Marketing Expense in Germany, Product 1	000 Euro	300.000	300.000	200.000	200.000	200.000	200.000	0.000	250.000
32	Marketing Expense in U.S., Product 1	000 USD	500.000	500.000	300.000	300.000	300.000	300.000	0.000	350.000
33	Marketing Expense in Japan, Product 2	000 Yen	15000.000	20000.000	23000.000	23000.000	23000.000	23000.000	25000.000	25000.000
34	Marketing Expense in Mexico, Product 2	000 Peso	3000.000	1200.000	1500.000	1500.000	1500.000	1500.000	1500.000	1500.000
35	Marketing Expense in China, Product 2	000 Yuan	2500.000	900.000	1100.000	1100.000	1100.000	1100.000	1100.000	1100.000
36	Marketing Expense in U.K., Product 2	000 Pound	200.000	100.000	160.000	160.000	160.000	160.000	160.000	160.000
37	Marketing Expense in Germany, Product 2	000 Euro	400.000	250.000	550.000	550.000	550.000	550.000	550.000	550.000
38	Marketing Expense in U.S., Product 2	000 USD	350.000	450.000	700.000	700.000	700.000	700.000	700.000	700.000
39	Consulting Marketing, Total USD	000 USD	350.000	350.000	400.000	400.000	400.000	400.000	400.000	400.000
40	Consulting Marketing, % to Japan	0 to 100	20	10	10	10	10	10	30	30
41	Consulting Marketing, % to Mexico	0 to 100	10	10	10	10	10	10	0	0
42	Consulting Marketing, % to China	0 to 100	10	10	10	10	10	10	0	0
43	Consulting Marketing, % to U.K.	0 to 100	20	10	10	10	10	10	10	10
44	Consulting Marketing, % to Germany	0 to 100	20	30	30	30	30	30	10	10
45	Consulting Marketing, % to U.S.	0 to 100	20	30	30	30	30	30	50	50
46	Research & Development Expense, Product 1	000 USD	300.000	400.000	400.000	1000.000	1000.000	1000.000	1000.000	1000.000
47	Research & Development Expense, Product 2	000 USD	300.000	700.000	1000.000	1000.000	1500.000	1500.000	2000.000	2000.000
48	Consulting Production, Total USD	000 USD	700.000	500.000	300.000	300.000	300.000	300.000	400.000	400.000
49	Consulting Production, % to Product 1	0 to 100	40	40	80	80	80	80	100	100
50	Consulting Production, % to Product 2	0 to 100	60	60	20	20	20	20	0	0
51	Production Budget, Product 1 Factory	000 USD	7000.000	7000.000	6000.000	6000.000	6000.000	6000.000	6000.000	7000.000
52	Production Budget, Product 2 Factory	000 USD	7000.000	7000.000	7000.000	7000.000	7000.000	7000.000	7000.000	8000.000
53	Construction Budget, Product 1 Factory	000 USD	500.000	0.000	0.000	0.000	0.000	0.000	1000.000	0.000
54	Construction Budget, Product 2 Factory	000 USD	150.000	0.000	0.000	0.000	0.000	700.000	1000.000	0.000
55	Unit Capacity Decrease, Product 1 Factory	000 units	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
56	Unit Capacity Decrease, Product 2 Factory	000 units	0.000	0.000	10.000	0.000	0.000	0.000	0.000	0.000
57	Completely Close Product 1 Factory	1=yes, 0=no	0	0	0	0	0	0	0	0
58	Completely Close Product 2 Factory	1=yes, 0=no	0	0	0	0	0	0	0	0
59	New Factory Location, Product 1 Factory	1 to 6	0.000	0.000	0.000	0.000	0.000	0.000	2.000	0.000
60	New Factory Location, Product 2 Factory	1 to 6	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
61	Unit Capacity of New Product 1 Factory	000 units	0.000	0.000	0.000	0.000	0.000	0.000	240.000	0.000
62	Unit Capacity of New Product 2 Factory	000 units	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
63	Loan Payment (Reduce Debt)	000 USD	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
64	Additional Loan (Increase Debt)	000 USD	3000.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
65	Stock Purchase (Reduce Equity)	000 USD	0.000	0.000	0.000	0.000	0.000	0.000	0.000	10000.000
66	Stock Sale (Increase Equity)	000 USD	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
67	Dividends Paid	000 USD	200.000	0.000	0.000	0.000	0.000	0.000	0.000	1000.000
68	Collection Budget	000 USD	0.000	0.000	0.000	0.000	50.000	50.000	50.000	50.000
69	CUSTOMER_DISCOUNT	Percent (0 - 2)	0.000	0.000	0.000	0.000	0.000	0.500	0.500	0.500
70	Property Casualty Insurance Budget	000 USD	25.000	25.000	25.000	25.000	25.000	25.000	25.000	25.000
71	Directors & Officers Insurance Budget	000 USD	35.000	35.000	35.000	35.000	35.000	35.000	35.000	35.000
72	Product Liability Insurance Budget	000 USD	45.000	100.000	100.000	100.000	100.000	100.000	100.000	100.000
73	Buy Currency Forward Contract, Yen	000,000 Yen	0.000	0.000	400.000	400.000	400.000	400.000	400.000	400.000
74	Buy Currency Forward Contract, Peso	000,000 Peso	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
75	Buy Currency Forward Contract, Yuan	000,000 Yuan	0	0	0	0	0	0	0	0
76	Buy Currency Forward Contract, Pound	000,000 Pound	0	0	0	0	0	0	0	0
77	Buy Currency Forward Contract, Euro	000,000 Euro	0	0	0	0	0	0	0	0
78	Sell Currency Forward Contract, Yen	000,000 Yen	0	0	0	0	0	0	0	0
79	Sell Currency Forward Contract, Peso	000,000 Peso	0	0	10	10	10	10	10	10
80	Sell Currency Forward Contract, Yuan	000,000 Yuan	0	0	10	10	10	10	10	10
81	Sell Currency Forward Contract, Pound	000,000 Pound	0	0	4	4	4	4	4	4
82										

	A	B	K	L	M	N	O	P	Q	R
1	**INPUT FOR - TEAM 1**	**Units**	**Period 9**	**Period 10**	**Period 11**	**Period 12**	**Period 13**	**Period 14**	**Period 15**	**Period 16**
2	Price in Japan, Product 1	Yen	4000.00	4300.00	4300.00	4300.00	4300.00	4300.00	4400.00	4400.00
3	Price in Mexico, Product 1	Peso	390.00	390.00	390.00	390.00	390.00	390.00	425.00	425.00
4	Price in China, Product 1	Yuan	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00
5	Price in U.K., Product 1	Pound	30.00	30.00	30.00	30.00	30.00	30.00	30.00	30.00
6	Price in Germany, Product 1	Euro	54.00	54.00	54.00	54.00	54.00	52.00	52.00	51.00
7	Price in U.S., Product 1	USD	44.00	48.00	48.00	48.00	48.00	48.00	46.00	46.00
8	Price in Japan, Product 2	Yen	7000.00	7000.00	7000.00	7000.00	6700.00	6700.00	6700.00	6700.00
9	Price in Mexico, Product 2	Peso	600.00	600.00	600.00	600.00	575.00	575.00	500.00	500.00
10	Price in China, Product 2	Yuan	560.00	560.00	560.00	560.00	525.00	525.00	525.00	525.00
11	Price in U.K., Product 2	Pound	46.00	46.00	46.00	46.00	43.00	43.00	43.00	43.00
12	Price in Germany, Product 2	Euro	63.00	63.00	63.00	63.00	60.00	60.00	60.00	60.00
13	Price in U.S., Product 2	USD	60.00	60.00	60.00	60.00	57.00	57.00	55.00	55.00
14	Contract Price Product 1	USD	17.00	0.00	0.00	17.00	0.00	27.00	14.10	22.00
15	Ship-to First, Product 1	1 to 6	1	1	1	1	1	1	1	1
16	Ship-to Second, Product 1	1 to 6	2	2	2	2	2	2	2	2
17	Ship-to Third, Product 1	1 to 6	3	3	3	3	3	3	3	3
18	Ship-to Fourth, Product 1	1 to 6	4	4	4	4	4	4	4	4
19	Ship-to Fifth, Product 1	1 to 6	5	5	5	5	5	5	5	5
20	Ship-to First, Product 2	1 to 6	1	1	1	1	1	1	1	1
21	Ship-to Second, Product 2	1 to 6	2	2	2	2	2	2	2	2
22	Ship-to Third, Product 2	1 to 6	3	3	3	3	3	3	3	3
23	Ship-to Fourth, Product 2	1 to 6	4	4	4	4	4	4	4	4
24	Ship-to Fifth, Product 2	1 to 6	5	5	5	5	5	5	5	5
25	Budget To Purchase Containers	000 USD	100.000	100.000	100.000	0.000	100.000	0.000	100.000	0.000
26	Budget To Rent Containers	000 USD	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
27	Marketing Expense in Japan, Product 1	000 Yen	13000.000	8000.000	8000.000	13000.000	13000.000	13000.000	8000.000	8000.000
28	Marketing Expense in Mexico, Product 1	000 Peso	400.000	200.000	200.000	400.000	400.000	400.000	200.000	200.000
29	Marketing Expense in China, Product 1	000 Yuan	400.000	200.000	200.000	400.000	400.000	400.000	400.000	400.000
30	Marketing Expense in U.K., Product 1	000 Pound	125.000	90.000	90.000	125.000	100.000	100.000	90.000	90.000
31	Marketing Expense in Germany, Product 1	000 Euro	250.000	150.000	150.000	250.000	250.000	250.000	150.000	150.000
32	Marketing Expense in U.S., Product 1	000 USD	350.000	200.000	200.000	350.000	350.000	350.000	200.000	200.000
33	Marketing Expense in Japan, Product 2	000 Yen	25000.000	25000.000	25000.000	15000.000	15000.000	20000.000	20000.000	20000.000
34	Marketing Expense in Mexico, Product 2	000 Peso	1500.000	1500.000	1500.000	3000.000	3000.000	1000.000	1000.000	1000.000
35	Marketing Expense in China, Product 2	000 Yuan	1100.000	1100.000	1100.000	2500.000	2500.000	1000.000	1000.000	1000.000
36	Marketing Expense in U.K., Product 2	000 Pound	160.000	160.000	160.000	200.000	200.000	100.000	100.000	100.000
37	Marketing Expense in Germany, Product 2	000 Euro	550.000	550.000	550.000	400.000	400.000	200.000	200.000	200.000
38	Marketing Expense in U.S., Product 2	000 USD	700.000	700.000	700.000	350.000	350.000	550.000	550.000	550.000
39	Consulting Marketing, Total USD	000 USD	400.000	400.000	400.000	350.000	350.000	250.000	250.000	250.000
40	Consulting Marketing, % to Japan	0 to 100	30	30	30	30	30	30	30	30
41	Consulting Marketing, % to Mexico	0 to 100	0	0	0	0	0	0	0	0
42	Consulting Marketing, % to China	0 to 100	0	0	0	0	0	0	0	0
43	Consulting Marketing, % to U.K.	0 to 100	10	10	10	10	10	10	10	10
44	Consulting Marketing, % to Germany	0 to 100	10	10	10	10	10	10	10	10
45	Consulting Marketing, % to U.S.	0 to 100	50	50	50	50	50	50	50	50
46	Research & Development Expense, Product 1	000 USD	800.000	800.000	800.000	1000.000	800.000	1200.000	1200.000	1000.000
47	Research & Development Expense, Product 2	000 USD	3000.000	2500.000	2500.000	3000.000	2500.000	2500.000	2500.000	2500.000
48	Consulting Production, Total USD	000 USD	400.000	400.000	400.000	200.000	200.000	200.000	200.000	200.000
49	Consulting Production, % to Product 1	0 to 100	100	100	100	100	100	100	100	100
50	Consulting Production, % to Product 2	0 to 100	0	0	0	0	0	0	0	0
51	Production Budget, Product 1 Factory	000 USD	7000.000	7000.000	7000.000	7000.000	7000.000	7500.000	7500.000	7500.000
52	Production Budget, Product 2 Factory	000 USD	8000.000	8000.000	8000.000	8000.000	8000.000	8500.000	8000.000	8000.000
53	Construction Budget, Product 1 Factory	000 USD	0.000	500.000	0.000	0.000	0.000	0.000	500.000	0.000
54	Construction Budget, Product 2 Factory	000 USD	0.000	0.000	0.000	0.000	500.000	0.000	500.000	0.000
55	Unit Capacity Decrease, Product 1 Factory	000 units	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
56	Unit Capacity Decrease, Product 2 Factory	000 units	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
57	Completely Close Product 1 Factory	1=yes, 0=no	0	0	0	0	0	0	0	0
58	Completely Close Product 2 Factory	1=yes, 0=no	0	0	0	0	0	0	0	0
59	New Factory Location, Product 1 Factory	1 to 6	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
60	New Factory Location, Product 2 Factory	1 to 6	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
61	Unit Capacity of New Product 1 Factory	000 units	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
62	Unit Capacity of New Product 2 Factory	000 units	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
63	Loan Payment (Reduce Debt)	000 USD	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
64	Additional Loan (Increase Debt)	000 USD	0.000	0.000	10000.000	0.000	0.000	0.000	0.000	0.000
65	Stock Purchase (Reduce Equity)	000 USD	0.000	0.000	20000.000	15000.000	0.000	0.000	0.000	0.000
66	Stock Sale (Increase Equity)	000 USD	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
67	Dividends Paid	000 USD	1000.000	1000.000	1000.000	1000.000	1000.000	1000.000	0.000	0.000
68	Collection Budget	000 USD	100.000	100.000	100.000	100.000	150.000	150.000	150.000	150.000
69	CUSTOMER_DISCOUNT	Percent (0 - 2)	0.500	1.000	1.000	1.000	0.000	0.000	0.000	0.000
70	Property Casualty Insurance Budget	000 USD	25.000	25.000	25.000	25.000	25.000	25.000	25.000	25.000
71	Directors & Officers Insurance Budget	000 USD	35.000	35.000	35.000	35.000	35.000	35.000	35.000	35.000
72	Product Liability Insurance Budget	000 USD	100.000	100.000	100.000	100.000	100.000	100.000	100.000	100.000
73	Buy Currency Forward Contract, Yen	000,000 Yen	400.000	400.000	400.000	400.000	400.000	400.000	400.000	400.000
74	Buy Currency Forward Contract, Peso	000,000 Peso	0.000	0.000	0.000	0.000	10.000	10.000	10.000	10.000
75	Buy Currency Forward Contract, Yuan	000,000 Yuan	0	0	0	0	0	0	0.00	0.00
76	Buy Currency Forward Contract, Pound	000,000 Pound	0	0	0	0	0	0	0.00	0.00
77	Buy Currency Forward Contract, Euro	000,000 Euro	0	0	0	0	0	0	0.00	0.00
78	Sell Currency Forward Contract, Yen	000,000 Yen	0	0	0	0	0	0	0.00	0.00
79	Sell Currency Forward Contract, Peso	000,000 Peso	10	10	10	10	0	0	0.00	0.00
80	Sell Currency Forward Contract, Yuan	000,000 Yuan	10	10	10	10	10	10	10	10
81	Sell Currency Forward Contract, Pound	000,000 Pound	4	4	4	4	4	4	4	4
82										

	A	B	S	T	U	V	W	X	Y	Z
1	**INPUT FOR - TEAM 1**	**Units**	**Period 17**	**Period 18**	**Period 19**	**Period 20**	**Period 21**	**Period 22**	**Period 23**	**Period 24**
2	Price in Japan, Product 1	Yen	4400.00	4400.00	4400.00	4400.00	4356.00	4356.00	4356.00	4356.00
3	Price in Mexico, Product 1	Peso	425.00	425.00	425.00	425.00	415.00	415.00	415.00	415.00
4	Price in China, Product 1	Yuan	350.00	350.00	350.00	350.00	350.00	350.00	350.00	350.00
5	Price in U.K., Product 1	Pound	30.00	30.00	30.00	30.00	29.00	29.00	29.00	29.00
6	Price in Germany, Product 1	Euro	51.00	51.00	51.00	51.00	49.50	49.50	49.50	49.00
7	Price in U.S., Product 1	USD	46.00	46.00	46.00	46.00	44.50	44.50	44.50	44.50
8	Price in Japan, Product 2	Yen	6700.00	6700.00	6700.00	6700.00	6700.00	6700.00	6700.00	6700.00
9	Price in Mexico, Product 2	Peso	500.00	500.00	500.00	500.00	490.00	490.00	490.00	490.00
10	Price in China, Product 2	Yuan	525.00	525.00	525.00	525.00	525.00	525.00	525.00	525.00
11	Price in U.K., Product 2	Pound	43.00	43.00	43.00	43.00	43.00	43.00	43.00	43.00
12	Price in Germany, Product 2	Euro	60.00	60.00	60.00	60.00	60.00	60.00	60.00	60.00
13	Price in U.S., Product 2	USD	55.00	55.00	55.00	55.00	55.00	55.00	55.00	55.00
14	Contract Price Product 1	USD	0.00	20.00	0.00	0.00	0.00	0.00	0.00	0.00
15	Ship-to First, Product 1	1 to 6	1	1	1	1	6	6	6	6
16	Ship-to Second, Product 1	1 to 6	2	2	2	2	1	1	1	1
17	Ship-to Third, Product 1	1 to 6	3	3	3	3	5	5	5	5
18	Ship-to Fourth, Product 1	1 to 6	4	4	4	4	3	4	3	3
19	Ship-to Fifth, Product 1	1 to 6	5	5	5	5	4	3	4	4
20	Ship-to First, Product 2	1 to 6	1	1	1	1	6	6	6	6
21	Ship-to Second, Product 2	1 to 6	2	2	2	2	1	1	1	1
22	Ship-to Third, Product 2	1 to 6	3	3	3	3	5	5	5	5
23	Ship-to Fourth, Product 2	1 to 6	4	4	4	4	3	3	2	3
24	Ship-to Fifth, Product 2	1 to 6	5	5	5	5	4	2	4	2
25	Budget To Purchase Containers	000 USD	200.000	150.000	0.000	100.000	15.000	45.000	180.000	45.000
26	Budget To Rent Containers	000 USD	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
27	Marketing Expense in Japan, Product 1	000 Yen	8000.000	8000.000	8000.000	8000.000	8120.000	8600.000	8250.000	8975.000
28	Marketing Expense in Mexico, Product 1	000 Peso	200.000	200.000	200.000	200.000	204.000	207.000	210.000	228.400
29	Marketing Expense in China, Product 1	000 Yuan	400.000	400.000	400.000	400.000	400.000	404.000	408.000	503.600
30	Marketing Expense in U.K., Product 1	000 Pound	90.000	90.000	90.000	90.000	90.900	91.800	92.000	96.600
31	Marketing Expense in Germany, Product 1	000 Euro	150.000	150.000	150.000	150.000	151.500	153.000	153.000	168.800
32	Marketing Expense in U.S., Product 1	000 USD	200.000	200.000	200.000	200.000	206.000	222.500	235.000	237.000
33	Marketing Expense in Japan, Product 2	000 Yen	20000.000	20000.000	20000.000	20000.000	20200.000	24426.000	21500.000	22429.000
34	Marketing Expense in Mexico, Product 2	000 Peso	1000.000	1000.000	1000.000	1000.000	1000.000	1020.000	1050.000	1060.000
35	Marketing Expense in China, Product 2	000 Yuan	1000.000	1000.000	1000.000	1000.000	1000.000	1100.000	1150.000	1405.200
36	Marketing Expense in U.K., Product 2	000 Pound	100.000	100.000	100.000	100.000	105.000	110.000	110.000	126.800
37	Marketing Expense in Germany, Product 2	000 Euro	200.000	200.000	200.000	200.000	202.000	236.000	220.000	245.600
38	Marketing Expense in U.S., Product 2	000 USD	550.000	550.000	550.000	550.000	555.500	643.610	600.000	642.080
39	Consulting Marketing, Total USD	000 USD	250.000	250.000	250.000	250.000	250.000	260.000	260.000	280.000
40	Consulting Marketing, % to Japan	0 to 100	30	30	30	30	15	25	15	15
41	Consulting Marketing, % to Mexico	0 to 100	0	0	0	0	20	10	15	10
42	Consulting Marketing, % to China	0 to 100	0	0	0	0	15	10	15	15
43	Consulting Marketing, % to U.K.	0 to 100	10	10	10	10	10	10	20	20
44	Consulting Marketing, % to Germany	0 to 100	10	10	10	10	10	20	20	20
45	Consulting Marketing, % to U.S.	0 to 100	50	50	50	50	30	25	15	20
46	Research & Development Expense, Product 1	000 USD	1000.000	1000.000	1000.000	1000.000	1050.000	1060.000	1120.000	1330.000
47	Research & Development Expense, Product 2	000 USD	2600.000	2500.000	2500.000	2500.000	2750.000	3160.000	3800.000	5250.000
48	Consulting Production, Total USD	000 USD	200.000	200.000	200.000	200.000	200.000	210.000	220.000	230.000
49	Consulting Production, % to Product 1	0 to 100	100	100	100	100	40	40	40	50
50	Consulting Production, % to Product 2	0 to 100	0	0	0	0	60	60	60	50
51	Production Budget, Product 1 Factory	000 USD	5000.000	6000.000	5000.000	6000.000	5220.000	5100.000	5920.500	6192.000
52	Production Budget, Product 2 Factory	000 USD	8500.000	9000.000	9000.000	9000.000	8000.000	7500.000	7400.000	7300.000
53	Construction Budget, Product 1 Factory	000 USD	0.000	0.000	0.000	0.000	0.000	780.600	0.000	0.000
54	Construction Budget, Product 2 Factory	000 USD	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
55	Unit Capacity Decrease, Product 1 Factory	000 units	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
56	Unit Capacity Decrease, Product 2 Factory	000 units	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
57	Completely Close Product 1 Factory	1=yes, 0=no	0	0	0	0	0	0	0	0
58	Completely Close Product 2 Factory	1=yes, 0=no	0	0	0	0	0	0	0	0
59	New Factory Location, Product 1 Factory	1 to 6	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
60	New Factory Location, Product 2 Factory	1 to 6	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
61	Unit Capacity of New Product 1 Factory	000 units	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
62	Unit Capacity of New Product 2 Factory	000 units	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
63	Loan Payment (Reduce Debt)	000 USD	0.000	0.000	0.000	0.000	2500.000	0.000	0.000	0.000
64	Additional Loan (Increase Debt)	000 USD	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
65	Stock Purchase (Reduce Equity)	000 USD	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
66	Stock Sale (Increase Equity)	000 USD	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
67	Dividends Paid	000 USD	0.000	0.000	10000.000	0.000	0.000	0.000	0.000	0.000
68	Collection Budget	000 USD	0.000	0.000	0.000	0.000	50.000	100.000	150.000	140.000
69	CUSTOMER_DISCOUNT	Percent (0 - 2)	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
70	Property Casualty Insurance Budget	000 USD	25.000	25.000	25.000	25.000	22.000	22.000	22.000	22.000
71	Directors & Officers Insurance Budget	000 USD	35.000	35.000	35.000	35.000	32.000	32.000	32.000	32.000
72	Product Liability Insurance Budget	000 USD	100.000	100.000	100.000	100.000	98.000	98.000	98.000	98.000
73	Buy Currency Forward Contract, Yen	000,000 Yen	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
74	Buy Currency Forward Contract, Peso	000,000 Peso	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
75	Buy Currency Forward Contract, Yuan	000,000 Yuan	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
76	Buy Currency Forward Contract, Pound	000,000 Pound	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
77	Buy Currency Forward Contract, Euro	000,000 Euro	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
78	Sell Currency Forward Contract, Yen	000,000 Yen	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
79	Sell Currency Forward Contract, Peso	000,000 Peso	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
80	Sell Currency Forward Contract, Yuan	000,000 Yuan	0	0	0	0.00	0	0	0	0
81	Sell Currency Forward Contract, Pound	000,000 Pound	0	0	0	0.00	0	0	0	0
82										

	A	B	AA	AB	AC	AD	AE	AF	AG
1	**INPUT FOR - TEAM 1**	**Units**	**Period 25**	**Period 26**	**Period 27**	**Period 28**	**Period 29**	**Period 30**	**Period 31**
2	Price in Japan, Product 1	Yen	4323.00	4236.54	4151.81	4068.77	4300.00	4300.00	4300.00
3	Price in Mexico, Product 1	Peso	407.00	398.86	390.88	383.07	407.34	407.34	407.34
4	Price in China, Product 1	Yuan	338.60	331.83	325.19	318.69	318.69	318.69	318.69
5	Price in U.K., Product 1	Pound	28.00	27.54	26.99	26.45	26.45	26.45	26.45
6	Price in Germany, Product 1	Euro	46.50	45.73	44.82	43.92	43.92	43.92	43.92
7	Price in U.S., Product 1	USD	43.45	42.58	41.73	40.89	40.89	40.89	40.89
8	Price in Japan, Product 2	Yen	6700.00	6700.00	6700.00	6700.00	6930.00	6930.00	7000.00
9	Price in Mexico, Product 2	Peso	490.00	490.00	490.00	490.00	635.00	635.00	690.00
10	Price in China, Product 2	Yuan	525.00	525.00	525.00	525.00	525.00	525.00	535.00
11	Price in U.K., Product 2	Pound	43.00	43.00	43.00	43.00	43.00	43.00	44.50
12	Price in Germany, Product 2	Euro	60.00	60.00	60.00	60.00	60.00	60.00	61.00
13	Price in U.S., Product 2	USD	55.00	55.00	55.00	55.00	57.00	57.00	59.20
14	Contract Price Product 1	USD	0.00	0.00	0.00	0.00	0.00	0.00	0.00
15	Ship-to First, Product 1	1 to 6	6	6	6	6	6	6	6
16	Ship-to Second, Product 1	1 to 6	1	5	5	5	5	5	5
17	Ship-to Third, Product 1	1 to 6	5	1	1	1	4	4	4
18	Ship-to Fourth, Product 1	1 to 6	3	4	4	4	1	1	1
19	Ship-to Fifth, Product 1	1 to 6	4	3	3	3	3	3	3
20	Ship-to First, Product 2	1 to 6	6	6	6	6	6	6	6
21	Ship-to Second, Product 2	1 to 6	1	5	5	5	5	5	5
22	Ship-to Third, Product 2	1 to 6	5	1	1	1	4	4	4
23	Ship-to Fourth, Product 2	1 to 6	3	4	4	4	1	1	1
24	Ship-to Fifth, Product 2	1 to 6	4	3	3	3	3	3	3
25	Budget To Purchase Containers	000 USD	72.000	195.000	135.000	21.000	6.000	42.000	336.000
26	Budget To Rent Containers	000 USD	0.000	0.000	0.000	0.000	0.000	0.000	0.000
27	Marketing Expense in Japan, Product 1	000 Yen	14085.690	13775.000	14113.000	13523.730	13712.360	13800.000	13928.040
28	Marketing Expense in Mexico, Product 1	000 Peso	490.886	471.020	521.074	520.116	338.021	320.000	303.995
29	Marketing Expense in China, Product 1	000 Yuan	999.320	912.900	940.203	800.000	642.600	950.000	978.498
30	Marketing Expense in U.K., Product 1	000 Pound	98.330	95.001	98.839	97.523	74.505	100.000	100.000
31	Marketing Expense in Germany, Product 1	000 Euro	208.440	205.986	197.608	205.000	228.480	330.000	330.000
32	Marketing Expense in U.S., Product 1	000 USD	308.600	292.794	281.249	290.000	372.750	450.000	450.000
33	Marketing Expense in Japan, Product 2	000 Yen	27772.370	26399.940	22819.330	22819.330	29124.260	36124.850	36124.830
34	Marketing Expense in Mexico, Product 2	000 Peso	1471.750	1371.216	1123.100	1123.100	648.822	535.762	535.762
35	Marketing Expense in China, Product 2	000 Yuan	1975.840	1929.438	1696.520	1696.520	1302.319	1383.757	1411.432
36	Marketing Expense in U.K., Product 2	000 Pound	137.490	144.815	132.524	132.524	189.315	265.000	251.750
37	Marketing Expense in Germany, Product 2	000 Euro	327.010	445.662	484.772	512.408	516.476	700.000	672.000
38	Marketing Expense in U.S., Product 2	000 USD	881.560	977.155	1071.860	1136.693	1185.939	1529.822	1529.822
39	Consulting Marketing, Total USD	000 USD	280.000	290.000	260.000	280.000	300.000	300.000	300.000
40	Consulting Marketing, % to Japan	0 to 100	14	14	18	18	10	10	10
41	Consulting Marketing, % to Mexico	0 to 100	10	10	10	10	10	10	10
42	Consulting Marketing, % to China	0 to 100	10	10	10	10	15	15	15
43	Consulting Marketing, % to U.K.	0 to 100	19	19	14	14	25	25	25
44	Consulting Marketing, % to Germany	0 to 100	19	19	20	20	25	25	25
45	Consulting Marketing, % to U.S.	0 to 100	28	28	28	28	15	15	15
46	Research & Development Expense, Product 1	000 USD	1064.000	1050.000	1075.000	1330.000	1546.190	1800.000	1710.000
47	Research & Development Expense, Product 2	000 USD	4200.000	4000.000	4000.000	4500.000	5100.000	5800.000	5550.000
48	Consulting Production, Total USD	000 USD	240.000	250.000	260.000	270.000	280.000	290.000	300.000
49	Consulting Production, % to Product 1	0 to 100	50	60	40	60	40	60	40
50	Consulting Production, % to Product 2	0 to 100	50	40	60	40	60	40	60
51	Production Budget, Product 1 Factory	000 USD	5180.000	5207.328	5185.300	5060.800	4937.630	4760.610	4639.210
52	Production Budget, Product 2 Factory	000 USD	7415.000	7337.900	7688.900	8064.078	8576.742	8395.911	8402.555
53	Construction Budget, Product 1 Factory	000 USD	0.000	0.000	0.000	0.000	0.000	0.000	0.000
54	Construction Budget, Product 2 Factory	000 USD	0.000	366.950	538.200	564.530	0.000	0.000	0.000
55	Unit Capacity Decrease, Product 1 Factory	000 units	0.000	0.000	0.000	0.000	0.000	35.000	0.000
56	Unit Capacity Decrease, Product 2 Factory	000 units	0.000	0.000	0.000	0.000	0.000	0.000	0.000
57	Completely Close Product 1 Factory	1=yes, 0=no	0	0	0	0	0	0	0
58	Completely Close Product 2 Factory	1=yes, 0=no	0	0	0	0	0	0	0
59	New Factory Location, Product 1 Factory	1 to 6	0.000	0.000	0.000	0.000	0.000	0.000	0.000
60	New Factory Location, Product 2 Factory	1 to 6	0.000	0.000	0.000	0.000	0.000	0.000	0.000
61	Unit Capacity of New Product 1 Factory	000 units	0.000	0.000	0.000	0.000	0.000	0.000	0.000
62	Unit Capacity of New Product 2 Factory	000 units	0.000	0.000	0.000	0.000	0.000	0.000	0.000
63	Loan Payment (Reduce Debt)	000 USD	0.000	0.000	0.000	0.000	0.000	0.000	0.000
64	Additional Loan (Increase Debt)	000 USD	0.000	0.000	0.000	0.000	0.000	0.000	0.000
65	Stock Purchase (Reduce Equity)	000 USD	0.000	0.000	0.000	0.000	0.000	0.000	0.000
66	Stock Sale (Increase Equity)	000 USD	0.000	0.000	0.000	0.000	0.000	0.000	0.000
67	Dividends Paid	000 USD	0.000	4000.000	0.000	5000.000	0.000	0.000	0.000
68	Collection Budget	000 USD	140.000	140.000	140.000	140.000	30.000	140.000	150.000
69	CUSTOMER_DISCOUNT	Percent (0 - 2)	0.000	0.000	0.000	2.000	0.000	0.000	0.000
70	Property Casualty Insurance Budget	000 USD	22.000	22.000	22.000	22.000	22.000	22.000	22.000
71	Directors & Officers Insurance Budget	000 USD	32.000	32.000	32.000	32.000	32.000	32.000	32.000
72	Product Liability Insurance Budget	000 USD	98.000	98.000	98.000	98.000	98.000	98.000	98.000
73	Buy Currency Forward Contract, Yen	000,000 Yen	0.000	0.000	0.000	0.000	0.000	0.000	0.000
74	Buy Currency Forward Contract, Peso	000,000 Peso	0.000	0.000	0.000	0.000	0.000	0.000	0.000
75	Buy Currency Forward Contract, Yuan	000,000 Yuan	0.00	0.00	0.00	0.00	0.00	0.00	0.00
76	Buy Currency Forward Contract, Pound	000,000 Pound	0.00	0.00	0.00	0.00	0.00	0.00	0.00
77	Buy Currency Forward Contract, Euro	000,000 Euro	0.00	0.00	0.00	0.00	0.00	0.00	0.00
78	Sell Currency Forward Contract, Yen	000,000 Yen	0.00	0.00	0.00	0.00	0.00	0.00	0.00
79	Sell Currency Forward Contract, Peso	000,000 Peso	0.00	0.00	0.00	0.00	0.00	0.00	0.00
80	Sell Currency Forward Contract, Yuan	000,000 Yuan	0	0	0	0	0	0	0
81	Sell Currency Forward Contract, Pound	000,000 Pound	0	0	0	0	0	0	0
82									