

- Ajzen, I., & Fishbein, M. (1975). *Understanding attitudes and predicting social behaviour*. New Jersey; Prentice-Hall.
- Ajzen, I. (1991). The theory of Planned Behaviour. *Organizational Behaviour and Human Decision Process*. 50, 2, 179-211.
- Amoako, K. (2004). ERP implementation factors: A comparison of managerial and end-user perspective. *Business Process Management Journal*. 10, 2, 171-183.
- Bernroider, E., & Koch, S. (2001). ERP selection process in midsize and large organizations. *Business process management journal*, 7, 3, 251 -257.
- Chase, Aquilano., & Jacobs. (2001). *Operation management*. Boston: Mc Graw Hill.
- Chung, S., & Snyder, C. (2000). ERP adoption: a technological evolution approach. *International Journal of Agile Management Systems*, 2, 1, 24 – 32.
- Davis, F., & Bagozzi, R. (1989). User Acceptance of computer technology: a comparison of two theoretical models. *Management Science*, 35, 8, 982-1003.
- Dishaw, M., & Strong, D. (1999). Extending the Technology Acceptance Model with Task-Technology Fit Constructs, *Information and Mangement*, 9 -21.
- Gunpta, A. (2000). Enterprise resource Planning: The emerging organizational value systems. *Industrial Management & Data system*, 100, 3, 114 -118.
- Hair, J., Anderson, R., Tatham, R., & Black, W. (1999). *Análisis multivariante* (5ta Ed). Madrid: Prentice Hall.

- Horton, R., Back, t., Waterson, P., & Clegg, C. (2001). Explanning Intranet use with the technology acceptance model. *Journal of information technology*, 16, 237 – 249.
- Lederer, A., Maupin, D., Sena, M., & Zhuang, Y. (1998). The role of ease of use, usefulness and attitude in the prediction of World Wide Web usage. *Proceedings of the 1998 Association for Computing Machinery Special Interest Group on Computer Personnel Research Conference*, pp. 195-204.
- Livari N. (2004). Exploring the rhetoric on representing the user: discourses on user involvement in software development. *Twenty-Fifth International Conference on Information Systems*. 631 - 643
- Lu, J., Yu, C., Liu, C., & Yao, J. (2003). Technology Acceptance Model for Wireless Internet. *Internet Research: Electronic Networking Applications and Policy*, 3, 206 – 222.
- Mathienson, K. (1991). "Predicting user intentions: comparing the technological acceptance model with the theory of planned behavior". *Information Systems Research* 2(3): 173-191
- Mistretta M. (Febrero, 1998). ERPs ¿Moda o Necesidad?. Expansion, 755.
- Mohamed, A. (1998). A quality assurance model for information system development life cycle. *International Journal of Quality & Reliability Management*. 7, 23-46

- Money, W. (2004). Application of the Technology Acceptance Model to a Knowledge Management System. *Proceedings of the 37th International Conference on Systems Sciences*. Hawaii.
- Morris, M., & Dillon, A. (1997). The influence of user perceptions on software utilization: application and evaluation of a theoretical model of technology acceptance. *IEEE Softwar.*, 14, 4, 58
- Owusu, A. (1999). Importance of the employee involvement in world-class agile management systems. *International Journal of Agile Management Systems*, 107 – 115.
- Pikkarainen , T., Pikkarainen, K., Karjaluoto, H., & Pahnla, S. (2004). Consumer acceptance of online banking: an extension of the technology acceptance model. *Internet Research: Electronic Networking Applications and Policy*, 14,13, 224 – 235.
- Reig, E., Jauli, I., & Soto, E. (2000). *Gestión del cambio en las organizaciones*. México: CV Ediciones.
- Senge, P. (1990). *The Fifth Discipline* [El original de la quinta disciplina] Barcelona: Juan Granica.
- Themistocleous, M., Irani, Z., & Ókeefe, R. (2001). ERP and application integration: Exploratory survey. *Business process management journal*, 195 -204.
- Voordijk, A., Van, A., & Lan, A. (2003). Enterprise Resource Planning in a large Construction Firm: Implementation Analysis. *Construction Management and economics*. 21, 511 – 521.

Referencias secundarias.

Agarwal, R., & Prasad, J. (2000). A Conceptual and Operational Definition of Personal Innovativeness in the Domain of Information Technology. *Information systems Research*, 9, 204 – 215

Davis, F. (1989). Perceived Usefulness, Perceived Ease of Use, and User Acceptance Information Technology, *MIS Quarterly*, 319 - 340

Gefen, D. (2004). What Makes an ERP Implementation Relationship Worthwhile: Linking Trust Mechanism and ERP Usefulness. *Journal of Management Information System*. 21, 263 – 288

Oly, N., & Jantan, M. (2003). Evaluating IS usage in Malaysian Small an Medium – Sized Firms Using the Technology Acceptance Model. *Logistical Information Management*, 440 . 450

Szajna, B. (1996). Empirical Evaluation of the Revised Technology Acceptance Model. *Management Science*, 41, 1, 85 – 92

Venkatesh, V. (2000). Determinants of Perceived Ease of Use: Integrating Control, Intrinsic Motivation, and Emotion into the Technology Acceptance Model. *Information Systems Research*. 11, 342 – 365

Verville, J., & Halington, A. (2003). The effect of team composition and group role definition on ERP acquisition decisions. *Team performance management*, 9, 5, 115, 130.