

**Variables a manipular dentro del Simulador de Negocios.**

Research & Development Expense, Product 1	000 USD
Research & Development Expense, Product 2	000 USD
Consulting Production, Total USD	000 USD
Consulting Production, % to Product 1	0 to 100
Consulting Production, % to Product 2	0 to 100
Production Budget, Product 1 Factory	000 USD
Production Budget, Product 2 Factory	000 USD
Construction Budget, Product 1 Factory	000 USD
Construction Budget, Product 2 Factory	000 USD
Unit Capacity Decrease, Product 1 Factory	000 units
Unit Capacity Decrease, Product 2 Factory	000 units
Completely Close Product 1 Factory	1=yes, 0=no
Completely Close Product 2 Factory	1=yes, 0=no
New Factory Location, Product 1 Factory	1 to 6
New Factory Location, Product 2 Factory	1 to 6
Unit Capacity of New Product 1 Factory	000 units
Unit Capacity of New Product 2 Factory	000 units
Loan Payment (Reduce Debt)	000 USD
Additional Loan (Increase Debt)	000 USD
Stock Purchase (Reduce Equity)	000 USD
Stock Sale (Increase Equity)	000 USD
Dividends Paid	000 USD
Collection Budget	000 USD
Property Casualty Insurance Budget	000 USD
Directors & Officers Insurance Budget	000 USD
Product Liability Insurance Budget	000 USD
Buy Currency Forward Contract, Yen	000,000 Yen
Buy Currency Forward Contract, Peso	000,000 Peso
Buy Currency Forward Contract, Yuan	000,000 Yuan
Buy Currency Forward Contract, Pound	000,000 Pound
Buy Currency Forward Contract, Euro	000,000 Euro
Sell Currency Forward Contract, Yen	000,000 Yen
Sell Currency Forward Contract, Peso	000,000 Peso
Sell Currency Forward Contract, Yuan	000,000 Yuan
Sell Currency Forward Contract, Pound	000,000 Pound
Sell Currency Forward Contract, Euro	000,000 Euro

Production  
Decisions

Finance  
Decisions

## Inputs

<b>INPUT FOR - TEAM 1</b>	<b>Units</b>	<b>Period 1</b>
Price in Japan, Product 1	Yen	
Price in Mexico, Product 1	Peso	
Price in China, Product 1	Yuan	
Price in U.K., Product 1	Pound	
Price in Germany, Product 1	Euro	
Price in U.S., Product 1	USD	
Price in Japan, Product 2	Yen	
Price in Mexico, Product 2	Peso	
Price in China, Product 2	Yuan	
Price in U.K., Product 2	Pound	
Price in Germany, Product 2	Euro	
Price in U.S., Product 2	USD	
Contract Price Product 1	USD	
Ship-to First, Product 1	1 to 6	
Ship-to Second, Product 1	1 to 6	
Ship-to Third, Product 1	1 to 6	
Ship-to Fourth, Product 1	1 to 6	
Ship-to Fifth, Product 1	1 to 6	
Ship-to First, Product 2	1 to 6	
Ship-to Second, Product 2	1 to 6	
Ship-to Third, Product 2	1 to 6	
Ship-to Fourth, Product 2	1 to 6	
Ship-to Fifth, Product 2	1 to 6	
Budget To Purchase Containers	000 USD	
Budget To Rent Containers	000 USD	
Marketing Expense in Japan, Product 1	000 Yen	
Marketing Expense in Mexico, Product 1	000 Peso	
Marketing Expense in China, Product 1	000 Yuan	
Marketing Expense in U.K., Product 1	000 Pound	
Marketing Expense in Germany, Product 1	000 Euro	
Marketing Expense in U.S., Product 1	000 USD	
Marketing Expense in Japan, Product 2	000 Yen	
Marketing Expense in Mexico, Product 2	000 Peso	
Marketing Expense in China, Product 2	000 Yuan	
Marketing Expense in U.K., Product 2	000 Pound	
Marketing Expense in Germany, Product 2	000 Euro	
Marketing Expense in U.S., Product 2	000 USD	
Consulting Marketing, Total USD	000 USD	
Consulting Marketing, % to Japan	0 to 100	
Consulting Marketing, % to Mexico	0 to 100	
Consulting Marketing, % to China	0 to 100	
Consulting Marketing, % to U.K.	0 to 100	
Consulting Marketing, % to Germany	0 to 100	
Consulting Marketing, % to U.S.	0 to 100	

Marketing  
Decisions