

DATOS MUNDIALES EN VENTAS Y UTILIDADES NETAS

QUARTERS COMPLETED COMPANIES PLAYING	12	SALES											TOTAL
	5	\$(000)											SALES
	Q21	Q22	Q23	Q24	Q25	Q26	Q27	Q28	Q29	Q30	Q31	Q32	\$(000)
Company 1	18,857	19,232	21,165	22,249	21,947	20,915	20,583	21,200	19,162	18,128	16,851	17,045	237,333
Company 2	20,925	19,943	18,162	18,050	17,427	19,168	18,221	18,619	18,589	18,693	19,062	21,461	228,321
Company 3	17,768	19,046	19,457	16,566	18,644	19,043	19,632	18,836	18,906	18,875	19,398	18,157	224,326
Company 4	20,546	20,886	20,742	20,766	22,393	20,843	23,343	21,816	23,282	24,474	25,060	26,216	270,367
Company 5	21,321	21,052	21,870	21,750	23,986	21,983	20,114	20,953	21,349	21,350	19,633	20,060	255,420
WORLD-WIDE MEAN	19,883	20,032	20,279	19,876	20,879	20,390	20,379	20,285	20,258	20,304	20,001	20,588	243,154
	4	4	2	1	3	2	2	2	3	5	4	5	3
	NET PROFITS												NET
	\$(000)												PROFITS
	Q21	Q22	Q23	Q24	Q25	Q26	Q27	Q28	Q29	Q30	Q31	Q32	\$(000)
Company 1	(459)	(584)	(469)	35	80	(191)	160	730	520	369	256	528	976
Company 2	(1,011)	(1,738)	(459)	226	(430)	(229)	(308)	35	535	233	468	923	(1,755)
Company 3	(578)	(725)	(510)	(3)	576	591	304	468	725	859	969	1,207	3,883
Company 4	(1,165)	(1,350)	(157)	(38)	569	(1,279)	609	982	1,242	1,643	1,655	1,893	4,604
Company 5	(257)	339	701	789	1,475	852	179	547	915	32	735	536	6,843
WORLD-WIDE MEAN	(694)	(812)	(179)	202	454	(51)	189	552	787	627	816	1,017	2,910
	2	2	4	3	4	3	4	2	5	3	5	5	4

USA - PRODUCTO 2 - HERA														TOTAL
	Q21	Q22	Q23	Q24	Q25	Q26	Q27	Q28	Q29	Q30	Q31	Q32	SALES	
Company 1	59759	71803	87937	104270	118628	120910	120746	122087	103656	97370	90652	94435	1192253	
Precio	55	52	48.5	48.5	48.5	48.25	48	47.5	46.9	46.8	46	45		
Ventas en Dinero	\$ 3,286,745	\$ 3,733,756	\$ 4,264,945	\$ 5,057,095	\$ 5,753,458	\$ 5,833,908	\$ 5,795,808	\$ 5,799,133	\$ 4,861,466	\$ 4,556,916	\$ 4,169,992	\$ 4,249,575		
Company 2	73138	80758	84303	75187	87588	83886	92033	91108	95745	93561	94843	94834	1046984	
Precio	50	45	45	46	44	46.5	48	49	50	51	52	53		
Ventas en Dinero	\$ 3,656,900	\$ 3,634,110	\$ 3,793,635	\$ 3,458,602	\$ 3,853,872	\$ 3,900,699	\$ 4,417,584	\$ 4,464,292	\$ 4,787,250	\$ 4,771,611	\$ 4,931,836	\$ 5,026,202		
Company 3	96423	107641	110537	121466	110154	108197	111551	112066	113343	111396	108689	105573	1317036	
Precio	52	47.5	46.5	46.5	48	46.5	46.5	46.5	47	47.5	48	48		
Ventas en Dinero	\$ 5,013,996	\$ 5,112,948	\$ 5,139,971	\$ 5,648,169	\$ 5,287,392	\$ 5,031,161	\$ 5,187,122	\$ 5,211,069	\$ 5,327,121	\$ 5,291,310	\$ 5,217,072	\$ 5,067,504		
Company 4	101260	100575	102039	113392	109713	109642	109764	108627	109113	114378	118485	119618	1316606	
Precio	47	48	46	46	49	50	50	51	53	53	54	55		
Ventas en Dinero	\$ 4,759,220	\$ 4,827,600	\$ 4,693,794	\$ 5,216,032	\$ 5,375,937	\$ 5,482,100	\$ 5,488,200	\$ 5,539,977	\$ 5,782,989	\$ 6,062,034	\$ 6,398,190	\$ 6,578,990		
Company 5	84903	78185	73179	86068	92578	94285	100838	94625	97977	97705	93002	96025	1089370	
Precio	45	44.99	44.99	42.99	43.99	43.99	42.99	43.49	42.99	42.49	42.29	41.49		
Ventas en Dinero	\$ 3,820,635	\$ 3,517,543	\$ 3,292,323	\$ 3,700,063	\$ 4,072,506	\$ 4,147,597	\$ 4,335,026	\$ 4,115,241	\$ 4,212,031	\$ 4,151,485	\$ 3,933,055	\$ 3,984,077		
WORLD-WIDE TOTAL	415483	438962	457995	500383	518661	516920	534932	528513	519834	514410	505671	510485	5962249	

ALEMANIA - PRODUCTO 2 - HERA														TOTAL
	Q21	Q22	Q23	Q24	Q25	Q26	Q27	Q28	Q29	Q30	Q31	Q32	SALES	
Company 1	44185	50010	60643	64524	59845	64020	68296	68238	54633	46561	42062	39989	663006	
Precio	57	56.9	56.9	57.25	59	59.99	60	57.9	56.9	56.5	56	55		
Ventas en Dinero	€ 2,518,545	€ 2,845,569	€ 3,450,587	€ 3,693,999	€ 3,530,855	€ 3,840,560	€ 4,097,760	€ 3,950,980	€ 3,108,618	€ 2,630,697	€ 2,355,472	€ 2,199,395		
Company 2	41827	51280	52313	40113	54556	52743	50934	50206	47149	44352	40282	43959	569714	
Precio	53	47	50	53	48.95	50	58	56.99	58	58	59.99	56.99		
Ventas en Dinero	€ 2,216,831	€ 2,410,160	€ 2,615,650	€ 2,125,989	€ 2,670,516	€ 2,637,150	€ 2,954,172	€ 2,861,240	€ 2,734,642	€ 2,572,416	€ 2,416,517	€ 2,505,223		
Company 3	37467	43021	40015	34496	29085	31102	34799	35378	34958	35086	33209	32944	421560	
Precio	55	53	52	51	50	48.5	49	48.5	49.5	51	53	51		
Ventas en Dinero	€ 2,060,685	€ 2,280,113	€ 2,080,780	€ 1,759,296	€ 1,454,250	€ 1,508,447	€ 1,705,151	€ 1,715,833	€ 1,730,421	€ 1,789,386	€ 1,760,077	€ 1,680,144		
Company 4	57679	61758	54600	52549	47699	47628	47597	48765	51311	54348	58497	57561	639992	
Precio	50	52	53	53	57.25	58.25	59.5	60.5	61.5	62	62	62		
Ventas en Dinero	€ 2,883,950	€ 3,211,416	€ 2,893,800	€ 2,785,097	€ 2,730,768	€ 2,774,331	€ 2,832,022	€ 2,950,283	€ 3,155,627	€ 3,369,576	€ 3,626,814	€ 3,568,782		
Company 5	61505	68102	76680	68576	65703	64721	66630	62284	62218	61549	57119	53452	768539	
Precio	47.5	45.99	45.19	46.99	47.99	48.29	47.79	47.99	47.59	47.64	47.59	47.59		
Ventas en Dinero	€ 2,921,488	€ 3,132,011	€ 3,465,169	€ 3,222,386	€ 3,153,087	€ 3,125,377	€ 3,184,248	€ 2,989,009	€ 2,960,955	€ 2,932,194	€ 2,718,293	€ 2,543,781		
WORLD-WIDE TOTAL	242663	274171	284251	260258	256888	260214	268256	264871	250269	241896	231169	227905	3062811	

Reino Unido - PRODUCTO 1 - CATARSIS

	Q21	Q22	Q23	Q24	Q25	Q26	Q27	Q28	Q29	Q30	Q31	Q32	TOTAL SALES
Company 1	28,634	23,900	23,215	25,080	3,626	16,719	17,726	23,096	27,226	28,701	27,957	29,937	275,817
Precio	26.9	25.9	26	25.9	25.9	25.9	25.5	25	23	22.5	22.3	22.15	
Ventas en Dinero	£770,255	£619,010	£603,590	£649,572	£93,913	£433,022	£452,013	£577,400	£626,198	£645,773	£623,441	£663,105	
Company 2	26,876	32,172	31,855	33,066	20,143	32,208	24,678	41,584	41,899	41,783	33,373	54,010	413,647
Precio	31	29	26	26	23	25	22	23.5	20	19.95	19.95	22.5	19.99
Ventas en Dinero	£833,156	£932,988	£828,230	£859,716	£463,289	£805,200	£542,916	£977,224	£837,980	£833,571	£665,791	£1,215,225	
Company 3	21,733	19,231	23,249	17,152	30,999	37,041	45,818	36,458	27,750	29,592	24,249	19,812	333,084
Precio	29	28	26.75	30	27	27	25.5	26.25	26.75	26	26.75	27.5	
Ventas en Dinero	£630,257	£538,468	£621,911	£514,560	£836,973	£1,000,107	£1,168,359	£957,023	£742,313	£769,392	£648,661	£544,830	
Company 4	17,420	14,501	20,722	19,825	22,137	22,352	24,621	28,442	27,921	29,618	32,061	31,814	291,434
Precio	31	27	25	27	27	27	27	27	27	27	26.75	26.75	
Ventas en Dinero	£540,020	£391,527	£518,050	£535,275	£597,699	£603,504	£664,767	£767,934	£753,867	£799,686	£857,632	£851,025	
Company 5	48,401	40,017	47,830	56,568	58,507	51,476	47,894	52,571	58,346	56,406	49,871	49,283	617,170
Precio	23	23.9	23.39	23.79	23.99	23.79	23.79	23.39	22.29	22.39	22.29	22.29	
Ventas en Dinero	£1,113,223	£956,406	£1,118,744	£1,345,753	£1,403,583	£1,224,614	£1,139,398	£1,229,636	£1,300,532	£1,262,930	£1,111,625	£1,098,518	
WORLD-WIDE TOTAL	143,064	129,821	146,871	151,691	135,412	159,796	160,737	182,151	183,142	186,100	167,511	184,856	1,931,152

Estados Unidos - PRODUCTO 1 - CATARSIS

	Q21	Q22	Q23	Q24	Q25	Q26	Q27	Q28	Q29	Q30	Q31	Q32	TOTAL SALES
Company 1	71901	77877	113639	126619	148244	117598	103708	115843	132307	110314	95074	87436	1300560
Precio	37.9	34.9	32.5	32.5	32	32	31.99	31	28.5	28.5	28.4	28.4	
Ventas en Dinero	\$2,725,048	\$2,717,907	\$3,693,268	\$4,115,118	\$4,743,808	\$3,763,136	\$3,317,619	\$3,591,133	\$3,770,750	\$3,143,949	\$2,700,102	\$2,483,182	
Company 2	168547	136236	84858	136968	74441	103410	101943	119775	110325	115349	118967	134127	1404946
Precio	35	35	38	33	35	30.99	30.99	28.75	28.75	28.5	29	28.5	
Ventas en Dinero	\$5,899,145	\$4,768,260	\$3,224,604	\$4,519,944	\$2,605,435	\$3,204,676	\$3,159,214	\$3,443,531	\$3,171,844	\$3,287,447	\$3,450,043	\$3,822,620	
Company 3	45417	85399	102069	31480	67131	92855	93499	82033	86673	77242	101273	85138	950209
Precio	41	35.5	35	40	37	33	31.5	32	31	31	29.5	30.5	
Ventas en Dinero	\$1,862,097	\$3,031,665	\$3,572,415	\$1,259,200	\$2,483,847	\$3,064,215	\$2,945,219	\$2,625,056	\$2,686,863	\$2,394,502	\$2,987,554	\$2,596,709	
Company 4	76672	83591	90931	85433	95959	62649	85987	76698	59775	72739	74860	85929	951223
Precio	39	36	35	36	36	37	35.25	35.25	35.25	34.25	33.75	33	
Ventas en Dinero	\$2,990,208	\$3,009,276	\$3,182,585	\$3,075,588	\$3,454,524	\$2,318,013	\$3,031,042	\$2,703,605	\$2,107,069	\$2,491,311	\$2,526,525	\$2,835,657	
Company 5	122340	98661	120018	136098	142927	130884	130672	130149	133309	139896	131537	124237	1540728
Precio	30.5	30.99	29.99	29.49	29.99	29.99	29.99	29.99	29.99	28.99	28.69	28.69	
Ventas en Dinero	\$3,731,370	\$3,057,504	\$3,599,340	\$4,013,530	\$4,286,381	\$3,925,211	\$3,918,853	\$3,903,169	\$3,944,613	\$4,055,585	\$3,773,797	\$3,564,360	
WORLD-WIDE TOTAL	484877	481764	511515	516598	528702	507396	515809	524498	522389	515540	521711	516867	6147666

JAPON - PRODUCTO 1 - CATARSIS

	Q21	Q22	Q23	Q24	Q25	Q26	Q27	Q28	Q29	Q30	Q31	Q32	TOTAL SALES
Company 1	43,516	38,108	40,549	43,686	39,302	35,158	35,716	42,269	41,666	46,710	51,407	50,853	508,940
Precio	4,000	3,900	3,900	3,900	3,900	3,850	3,850	3,780	3,780	3,500	3,450	3,450	
Ventas en Dinero	\$ 174,064,000	\$ 148,621,200	\$ 158,141,100	\$ 170,375,400	\$ 153,277,800	\$ 135,358,300	\$ 137,506,600	\$ 159,776,820	\$ 157,497,480	\$ 163,485,000	\$ 177,354,150	\$ 175,442,850	
Company 2	48,959	50,259	41,414	43,561	33,745	41,523	38,896	40,027	45,218	48,657	42,076	56,911	531,246
Precio	4000	4000	4300	3575	3900	3600	3599	3399	3380	3450	4000	3700	
Ventas en Dinero	\$ 195,836,000	\$ 201,036,000	\$ 178,080,200	\$ 155,730,575	\$ 131,605,500	\$ 149,482,800	\$ 139,986,704	\$ 136,051,773	\$ 152,836,840	\$ 167,866,650	\$ 168,304,000	\$ 210,570,700	
Company 3	42,062	43,024	59,401	34,946	61,257	58,280	62,594	62,689	56,470	65,435	63,466	56,384	666,008
Precio	4250	4100	3900	4600	4100	4100	3850	3950	4250	4100	4350	4450	
Ventas en Dinero	\$ 178,763,500	\$ 176,398,400	\$ 231,663,900	\$ 160,751,600	\$ 251,153,700	\$ 238,948,000	\$ 240,986,900	\$ 247,621,550	\$ 239,997,500	\$ 268,283,500	\$ 276,077,100	\$ 250,908,800	
Company 4	60,752	77,921	75,473	83,801	89,630	86,799	88,455	72,859	75,031	62,015	72,153	63,201	908,090
Precio	4200	3900	4000	4000	4000	4100	4100	4250	4250	4350	4300	4400	
Ventas en Dinero	\$ 255,158,400	\$ 303,891,900	\$ 301,892,000	\$ 335,204,000	\$ 358,520,000	\$ 355,875,900	\$ 362,665,500	\$ 309,650,750	\$ 318,881,750	\$ 269,765,250	\$ 310,257,900	\$ 278,084,400	
Company 5	19,443	34,933	37,601	35,173	27,460	27,236	31,375	33,129	37,537	37,712	38,364	38,846	398,809
Precio	3245	3407	3407	3499	3699	3599	3449	3449	3399	3399	3379	3399	
Ventas en Dinero	\$ 63,092,535	\$ 119,016,731	\$ 128,106,607	\$ 123,070,327	\$ 101,574,540	\$ 98,022,364	\$ 108,212,375	\$ 114,261,921	\$ 127,588,263	\$ 128,183,088	\$ 129,631,956	\$ 132,037,554	
WORLD-WIDE TOTAL	804,053,082	830,207,645	870,047,738	822,318,817	894,824,294	879,929,646	881,418,139	853,367,245	869,485,152	869,676,329	932,276,716	915,288,945	3,013,093

MEXICO - PRODUCTO 1 - CATARSIS

	Q21	Q22	Q23	Q24	Q25	Q26	Q27	Q28	Q29	Q30	Q31	Q32	TOTAL SALES
Company 1	16500	13136	15524	13796	0	6483	4625	4287	4026	5197	0	6787	90361
Precio	348	348	322.9	322	321	321	321	321	314	300	290	280	
Ventas en Dinero	\$ 5,742,000	\$ 4,571,328	\$ 5,012,700	\$ 4,442,312	\$ -	\$ 2,081,043	\$ 1,484,625	\$ 1,376,127	\$ 1,264,164	\$ 1,559,100	\$ -	\$ 1,900,360	
Company 2	13074	10175	6855	14487	10198	16952	9131	6054	4686	6406	6424	6952	111394
Precio	375	375	390	320	330	295	295	294	290	275	275	270	
Ventas en Dinero	\$ 4,902,750	\$ 3,815,625	\$ 2,673,450	\$ 4,635,840	\$ 3,365,340	\$ 5,000,840	\$ 2,693,645	\$ 1,779,876	\$ 1,358,940	\$ 1,761,650	\$ 1,766,600	\$ 1,877,040	
Company 3	19465	16889	8520	6873	6857	9175	7706	5291	6147	5499	5014	6690	104126
Precio	355	350	340	390	360	330	315	315	290	300	300	280	
Ventas en Dinero	\$ 6,910,075	\$ 5,911,150	\$ 2,896,800	\$ 2,680,470	\$ 2,468,520	\$ 3,027,750	\$ 2,427,390	\$ 1,666,665	\$ 1,782,630	\$ 1,649,700	\$ 1,504,200	\$ 1,873,200	
Company 4	6775	0	12947	10515	9633	6803	6694	6990	5461	5019	8285	6442	85564
Precio	400	340	340	355	355	355	346.5	346.5	346.5	346.5	325	325	
Ventas en Dinero	\$ 2,710,000	\$ -	\$ 4,401,980	\$ 3,732,825	\$ 3,419,715	\$ 2,415,065	\$ 2,319,471	\$ 2,422,035	\$ 1,892,237	\$ 1,739,084	\$ 2,692,625	\$ 2,093,650	
Company 5	26051	16586	20444	15238	9173	8808	5914	5414	7076	8805	9065	9971	142545
Precio	247	269	264	274	284	274	280	275	274	274	269	259	
Ventas en Dinero	\$ 6,434,597	\$ 4,461,634	\$ 5,397,216	\$ 4,175,212	\$ 2,605,132	\$ 2,413,392	\$ 1,655,920	\$ 1,488,850	\$ 1,938,824	\$ 2,412,570	\$ 2,438,485	\$ 2,582,489	
WORLD-WIDE TOTAL	81865	56786	64290	60909	35861	48221	34070	28036	27396	30926	28788	36842	533990